

88<sup>™</sup> FLORENCE INTERNATIONAL CRAFT FAIR

25TH APRIL • 1ST MAY 2024 FORTEZZA DA BASSO, FLORENCE



From 25th April to 1st May, we will showcase your masterpieces in the Florence city centre, within the amazing setting of the Fortezza da Basso

MIDA is the first certified International Crafts Fair in Italy, organised by Firenze Fiera in co-operation with the main trade associations of artisans - CNA & Confartigianato - together with Artex - Centro per l'artigianato artistico e tradizionale della Toscana (Centre for the Artistic & Traditional Tuscan Crafts), and OMA - Osservatorio Mestieri d'Arte.

MIDA enhances and promotes Artisans and their products to an increasingly wider and selected audience who, every year, meets at the Fortezza for this Fair that has always defined springtime in Florence.









# Participate in MIDA

#### GIVE SPACE TO YOUR BUSINESS



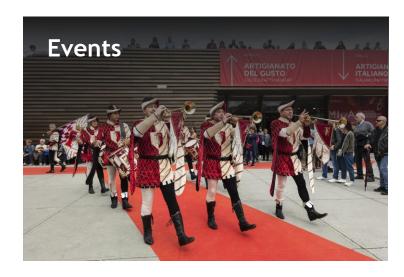
Selecting and exhibiting genuine and high-quality handicrafts

#### A unique opportunity for quality artisans, creators, and entrepreneurs.

Every year, MIDA - the Florence International Crafts Fair - welcomes artisans and craft businesses, designers, planners, and young makers of all background and sizes, from Italy and from abroad. The purpose is to promote and enhance their products to an audience of enthusiasts and qualified operators.



Typical cuisine and products from the Italian Regions and from the World, between cooking shows, street food and events.



Events, music, and performances from all over the World.



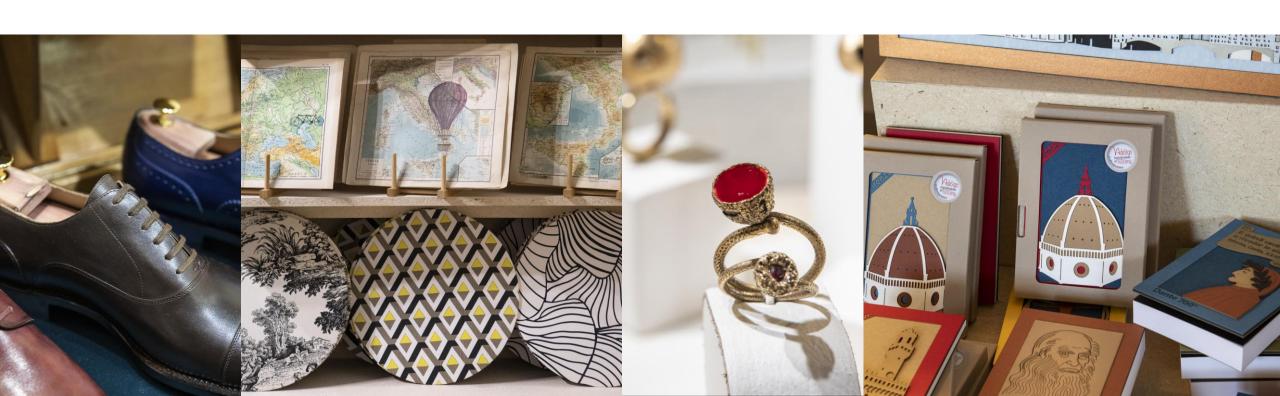
#### PRODUCT CATEGORIES ELIGIBLE FOR MIDA

3

- **CLOTHING & ACCESSORIES**
- ARTS & CRAFTS
- FURNISHINGS: Household and kitchen items, home and garden furnishings, lighting, decoration and restoration, flowers and plants, textiles
- **❖ INTERNATIONAL HANDICRAFTS**

- ❖ BEAUTY & WELLNESS: Cosmetics and body care craft produtions and workshops
- ❖ DESIGN & INNOVATION
- **❖ PUBLISHING & TRADE PRESS**
- GIFTWARE: Ornaments, gift items, religious objects, paper and printing, stationery,

- creativity, games, hobbies, musical instruments
- ❖ GOLDSMITHING, JEWELLERY &
  BIJOUTERIE
- ❖ FOOD & WINE PRODUCTS



# Participation Costs



Promotions	Basic Rate	Registration Fee & Advance Deposit
BENEFIT FROM A 10% DISCOUNT. By sending the application form and the payment of the advance no later than 30/11/2023, and the rest of the payment by 29/02/2024, you will be entitled to a *special 10% discount.	<pre></pre>	The registration fee for each Exhibitor is €300.00 + VAT, and includes insurance services.  Upon registration, the advance to be paid is equivalent to 30% of the total amount, plus VAT.

#### ARE YOU ALREADY AN EXHIBITOR AT MIDA?

Access your reserved area <a href="https://areariservata.firenzefiera.it/login">https://areariservata.firenzefiera.it/login</a>

#### WOULD YOU LIKE TO APPLY FOR THE FIRST TIME?

Submit your application <a href="https://areariservata.firenzefiera.it/en/lead/14">https://areariservata.firenzefiera.it/en/lead/14</a>

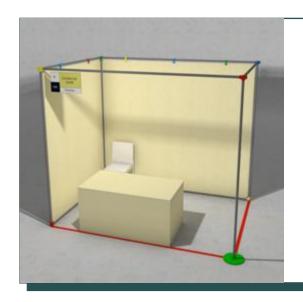
For further information, please contact us: <a href="mailto:mostrartigianato@firenzefiera.it">mostrartigianato@firenzefiera.it</a>



# Our Offer

**Set-up and basic furnishings** • All booths are fitted with:

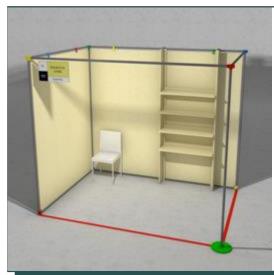
- Delimitation with panels (h 250)
- One electrical raceway of max 1Kw with three universal sockets
- Banner with company name
- Any presence of carpet on the floor, and its related colour, will depend on the pavilion, which will be assigned at the discretion of Firenze Fiera



# option a1 **6sq m (3x2)**

- 1 chair
- 1 workbench (150x80x75h)/Food bench (150x80x95h)\*
- 2 x 50w LED spotlights

\*only for food and wine sector



# option a2 6sq m (3x2)

- 1 chair
- 1 shelf (100x28x250h) / Food shelf (100x30x250h)\*
- 2 x 50w LED spotlights

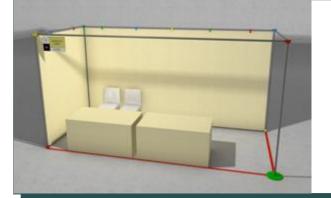
\*only for food and wine sector



## Our Offer

**Set-up and basic furnishings** • All booths are fitted with:

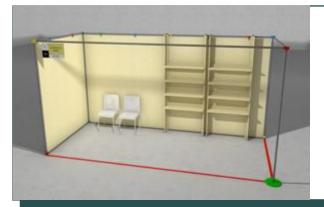
- Delimitation with panels (h 250)
- One electrical raceway of max 1Kw with three universal sockets
- Banner with company name
- Any presence of carpet on the floor, and its related colour, will depend on the pavilion, which will be assigned at the discretion of Firenze Fiera



## 10sq m (5x2) and multiples

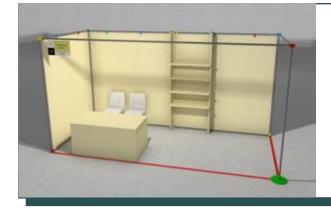
- 2 chairs
- 2 workbenches (150x80x75h)/ Food bench (150x80x95h) \*
- 4 x 50w LED spotlights

<sup>\*</sup>only for food and wine sector



## 10sq m (5x2) and multiples

- 2 chairs
- 2 shelves (100x28x250h) / Food shelf (100x30x250h)\*
- 4 x 50w LED spotlights



#### OPTION B3 10sq m (5x2) and multiples

- 2 chairs
- 1 workbench (150x80x75h) / Food bench (150x80x95h)\*
- 1 shelf (100x28x250h) / Food shelf (100x30x250h)\*
- 4 x 50w LED spotlights



<sup>\*</sup> only for food and wine sector

<sup>\*</sup> only for food and wine sector

# PROMOTE YOURSELF AND LET THE AUDIENCE OF MIDA LEARN MORE ABOUT YOU!

# Discover our packages and services

Would you like the Fair visitors to find you more easily?

Benefit from our promotional services. Get in touch with our audience of craft lovers through our Newsletters and social channels, in addition to other digital opportunities designed for you.

Enjoy Emporio MIDA, a commercial tool tailored for you.

Direct contacts with clients, a database of 9,000 professional operators, 93,000 social contacts, web marketing campaigns, and customised solutions.

Emporio MIDA is reserved to all the exhibitors at MIDA 2024.





Visibility on the digital platforms of MIDA, by activating the Emporio MIDA showcase - to promote yourself before, during, and after the Fair.

Integrated communication on all digital media: e-mail, dedicated page on emporiomida.it, and Social Networks.



#### **Basic**

- 1 tab in the showcase
- 1 e-mail banner with link to showcase
- 1 post on social networks (FB, IG)

#### 350€

#### Pro

- 1 showcase tab
- 1 link to your website in the showcase tab
- 1 dedicated insert in the newsletter (with link to website)
- 2 Posts on Social Networks (FB,IG)

#### 520€



Would you like to personally select the most appropriate tools to promote yourself?

## Presence in the «Emporio MIDA» Showcase with a dedicated page

Participation in the digital platform lasts for one year, and allows each company to create their own dedicated personal showcase. The cost only refers to the fee to join the platform.

To create your own showcase, you will have to equip yourself with the following tools:

- 1 high-quality video showing your story and your work
- Professional photos representing your products

In order to meet the requirements of the platform, MIDA will provide a reference handbook that vou MUST follow.

150€

### Newsletter to the Community

	1 e-mail banner with link to showcase	150€
	1 dedicated insert in the newsletter with link to website	150€
	1 dedicated DEM post	250€

#### Social Networks

4 mark an again makeyarlını FD IC

i post on social networks: FB,IG	220€
2 posts	440€





## Photo & Video Services



## Photo Shoot

Photo coverage at the booth

**110€/h**r

### Video Reel

- One videomaker
- 1-hour shooting
- Audio recording
- Booth and product coverage
- Output: 1 reel of about 45/60 seconds 9/16

390€

## *Video Reel + Photos*

- One videomaker
- 1h30min shooting
- Booth and product coverage
- Output: 1 reel of about 45/60
   seconds 9/16 + 10 photographs of a product to be used on socials

520€



# Contacts



#### **PROJECT MANAGER**

Costanza Magni Tel. +39 055 4972239 Mobile +39 334 1446664 magni@firenzefiera.it

#### **INTERNATIONAL CRAFTS**

Simona Tosi Tel. +39 055 4972241 Mobile + 39 334 1447270 tosi@firenzefiera.it

Giulia Baccianti
Tel. +39 055 4973439
Phone +39 334 6141119
consulente.baccianti@firenzefiera.it

#### **ITALIAN CRAFTS**

Martina Cappelli Tel. +39 055 4973241 Phone +39 335 1840607 consulente.cappelli@firenzefiera.it

#### TASTE CRAFTS, RESTAURANTS & STREET FOOD

Costanza Magni
Tel. +39 055 4972239
Mobile +39 334 1446664
magni@firenzefiera.it

Marika Cassese
Tel. +39 055 4973303
Phone +39 335 1898584
consulente.cassese@firenzefiera.it

#### PRESS/COMMUNICATION - FIRENZE FIERA

Fiamma Domestici Tel. +39 055 4972243 Mobile+39 334 1446710 domestici@firenzefiera.it

Web & Social
Barbara Del Bene
Tel. +39 055 4973540
Mobile +39 334 1447243
delbene@firenzefiera.it

#### Organised by:



